



TRAVEL EXCELLENCE NETWORK

3740 East LaSalle Street, Phoenix, Arizona 85040
602 333-0040 * (888) 865-4386 * Fax (602) 926-0301

A SIMPLIER WAY TO SAVE, A SMART WAY TO TRAVEL

Whether you love to take trips, know anyone who travels, or just want to earn a second income, 10 Travel invites you inside the travel industry! As a certified 10 Independent Travel Agent, you'll receive tremendous savings on business and leisure travel. You'll also earn up to 50% commission for each client you refer to 10 for travel bookings. In the simplest terms, when you join 10, you'll become an Independent Travel Agent complete with all the "inside perks" of the industry.

What are the responsibilities! Fact is 10 Travel takes care of everything through our state-of-the-art reservations center in Phoenix, Arizona. We locate the most competitive fares, eliminating the need for you to hassle with the complex research systems. In other words, we do all the work while you reap the benefits of one of the world's largest and fastest growing full-service travel agencies.

* Travel Excellence Network Benefits *

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| * Up to 75% Travel Savings | * Discounts on Hotels & Rental Cars |
| * Up to 50% Commission Split | * Specials via the Internet |
| * Discounts on Luxury Cruises | * Special 10 Vacation Packages & Tours |

TRAVEL COMMISSIONS

Earn commission on travel bookings from friends, business associates, and yourself! You'll receive

- Up to 50% of the travel commissions on your travel
- \$75 commission for referring new primary members

TRAVEL SAVINGS

Our large volume of sales gives us a tremendous negotiating power that enables us to provide the lowest possible travel rates available at the time of booking. By dealing with wholesalers, consortiums and preferred travel suppliers, our professional Travel Consultants ensure you the absolute best value.

EASY ENROLLMENT

When you enroll as a Primary Agent you will receive an Independent Travel Agent start-up kit and official 10 Identification Card with your personalized information and picture. Enroll today and enjoy the best service and most preferred treatment around the globe!

"10 Travel is a genuine company with a real offer..." Money Magazine November 1997

CALL NOW FOR ADDITIONAL INFORMATION

602 333-0040 or email us at info@tentravel.com

CORPORATE REFERENCE LIST

TriStar Corporation
3740 E LaSalle Street
Phoenix, AZ 85040
602 333-1600

Airlines Reporting Corp.
1530 Wilson Boulevard 800
Arlington, VA 22209-2448
(703) 816-8000

Vacation.com
1225 Franklin Avenue
Suite 400
Garden City, NY 11530
(800) 843-0733

Cruise Line International
500 Fifth Avenue
Suite 1407
New York, NY 10110
(212) 921-0066

Frequently Asked Questions About 10

- **Who is 10 Travel?**

10 Travel is a licensed, bonded, and accredited full-service Travel Agency. We have a full-time staff of professionally trained travel agents employed at our headquarters in Scottsdale, Arizona.

- **How long does it take to become a 10 Agent?**

Order your Independent Travel Agent program today and we'll mail your Travel Agent start-up kit via first class mail tomorrow. You will also receive the official 10 Travel Agent Photo ID Card and your 10 Travel Agency Identification Number to begin receiving great discounts and commissions immediately. The basic idea is for you to sell travel and enjoy a share of the commissions that result from those sales.

- **Do I need prior Travel Agency experience?**

No - 10 Travel's program is so simple, you don't even need to quit your day job! Just read through the self-help training guide and you are ready to go. If you need assistance, 10 Travel has professional agents ready and able to assist with any questions you may have.

- **Have additional questions about 10 Travel, or ready to sign up?**

Just call one of our friendly business development consultants at (602) 333-0040, or email us at info@tentravel.com. We will gladly assist you!

The "BUZZ" on Travel Excellence Network

10 Travel is making big waves all over the world, and for good reason. In less than 3 years, we've revolutionized the travel industry, lowering prices for everyone while putting the power of travel back in the hands of the traveler. But don't take our word for it... read what others have to say about 10 TRAVEL:

"The payoff for independent agents: discounts of as much as 50% and occasionally even more." - **The Wall Street Journal**

"Do This Now" - **Worth Magazine**

"It's a new way of looking at business" - **Vicki Freed, Senior VP of Sales & Marketing, Carnival Cruise Lines**

"10 Travel is a genuine company with a real offer..." - Money Magazine November 1997

Travel Excellence
Network

3740 E. LaSalle, Phoenix, Arizona 85040
Telephone (888) 865-4386 Fax (602) 926-0301
Email: info@tentravel.com

Independent Travel Agent
Application & Agreement

Primary Agent

Date _____

First Name Initial Last Name

Address Suite #

City State Zip Code Email address

Home Phone Fax Phone Business Phone Email Address

Referred By PIN Number

Secondary Agent (optional)

First Name Initial Last Name

10 Travel International is a fully accredited, endorsed and bonded Airline Reporting Corporation (ARC) and the Cruise Line International Association (CLIA) full service travel agency recognized by the worlds major airlines, hotels, cruise lines and other leading travel organizations internationally. I apply to become an Independent Travel Agent of 10 Travel International. If my application is accepted I acknowledge and agree to all of the terms and conditions listed on the reverse side of this agreement.

My signature indicates that I have read and agreed to the conditions listed on the reverse side.

Signature of Primary Independent Travel Agent Signature of Secondary Independent Travel Agent

Payment Information

I am selecting the following amount and method of payment:

\$375 one primary agent

\$525 for one primary and one secondary agent

* Additional years will be billed to your selected form of payment at the beginning of each subsequent annual period at the current rate of \$98 for primary agents and \$49 for secondary agents.

Check one: American Express Check or Money Order Visa Master Card Discover

Card Holder Name As It Appears On The Card Authorized Card Holder Signature

Card Number Expiration Date

Billing Address

Processing Instructions: Send application and payment to 10 Travel, 3740 E. LaSalle, Phoenix, Arizona, 85040. **To begin processing immediately, you may select Credit card payment and FAX your application to 602-926-0301.** You will also need to send a color photograph. This can be sent via email (jpeg format) to info@tentravel.com or via snail mail. Please allow 10 business days from 10's receipt of application & photo to receive your agent materials. Personal checks are subject to an additional 10-day hold for clearance. For shipping outside the United States, additional charges may be added

Independent Contractor Agreement

10 Travel is a fully accredited, endorsed and bonded Airline Reporting Corporation (ARC) and Cruise Line International Association (CLIA) full service travel agency recognized by the world's major airlines, hotels, cruise lines and other leading travel organizations internationally. I apply to become an independent Travel Agent of 10. If my application is accepted, I acknowledge and agree as follows:

1. Independent Sales: I shall be authorized to act as an Independent Travel Agent for 10, promoting and selling travel products and services through 10. In such capacity, I shall comply with the terms of 10's procedures and guidelines contained in the Agent Training Program ("the Program") developed by its exclusive accreditation provider, the 10 Travel Academy, as amended from time to time. Upon accreditation to 10 by 10, I shall be authorized to identify myself as an Independent Travel Agent with 10 in accordance with those guidelines and to utilize the promotional materials produced by 10, but I shall not be authorized to otherwise use any trademarks of 10, or trade or service names or marks owned by 10, or any other promotional materials, without the express written permission of 10. I shall be free to market travel as I wish, provided that I act professionally, and in the best interests of the travel and tourism industry, and identify my status on all written and all verbal communications as an "Independent Travel Agent". 10 will support my efforts to sell travel by making available to me promotional materials, training and other support services as described in its promotional literature and the Program.

2. Training: Before I act or represent myself as an Independent Travel Agent for 10, I must receive, study and acknowledge my understanding of the Program, agree to comply with its terms and be accredited by 10 as being qualified to so act and represent myself. By submitting this application, I authorize 10 to apply on my behalf for enrollment in the Program.

3. Compensation/Other Benefits: 10 shall pay to me, not as salary or wages, but as my share of the commissions received by 10 in connection with travel sales, the amount of 50% of any commission resulting from my activities. 10's commission will not be deemed to exceed 10% of any commissionable travel sale amount. Separately, 10 shall pay to me, not as salary or wages, but as referral fees for receiving other persons who are certified as 10's Primary Independent Travel Agents, the amount of \$75 providing that the individual signs on as a primary agent at the going initial cost at that time. The compensation amount is subject to change. I will also be eligible for special travel opportunities and prices negotiated exclusively for 10, as ordered from time to time. I understand that benefits offered by travel and tourism vendors to the travel agency community are discretionary privileges and I am not applying to 10 solely to obtain such benefits.

4. Acceptance and Term: This Agreement shall become binding and effective upon 10's acceptance. 10 reserves the right to deny acceptance to any person but will not do so unreasonably. If 10 does not accept this application, the full price of the Program will be refunded to me. If accepted by 10, this Agreement shall be for one year from the date set forth below. The agreement may be renewed thereafter on an annual basis by 10 if I have paid an applicable renewal fee before the end of the term. If I fail to comply with this Agreement, 10 will be under no obligation to renew this Agreement, and may elect to terminate my status as an Independent Travel Agent. All travel agent identification credentials issued by 10 must be returned upon request.

5. Independent Contractor: I shall be an independent contractor and not an employee of 10. I shall be responsible for any and all taxes, expenses, premiums, contributions and other payments arising from any income and the activities I conduct under this Agreement. I am not eligible for any employee benefit programs under this Agreement, including, but not limited to, leave of any type, unemployment or disability compensation, retirement, health care or death benefits. I am responsible to obtain any business or other permits required by law or public authority relating to the operation of my independent travel business and I will comply with all applicable laws.

6. Liability: Neither party shall be liable for any debts, accounts, obligations, torts or other liabilities of the other party, or of that party's agents or employees, except as this Agreement may otherwise provide. I shall indemnify and hold 10 harmless from and against any and all liabilities which I may cause or incur that are contrary to the express provisions of this Agreement.

7. Disputes: This Agreement shall be governed by the laws of the state of Arizona. Any claim arising out of this agreement shall be settled by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association, and judgment upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. If I wish to pursue any such claim, I must do so by filing and serving a demand for arbitration within one hundred and twenty (120) days of the date of the alleged actions giving rise to the claim occurred, addressed to Legal Notice, 10 Travel 3740 East LaSalle Street, Phoenix, Arizona 85040.

8. Secondary Agent: We may refer additional individuals as Secondary Agents for which 10 will provide training and accredit spouses, business partners, relatives or others as a Secondary Independent Travel Agent for a reduced fee. Secondary Agents are subject to all of the rights, obligations, terms and conditions of this Agreement, with the exception that compensation to this agreement, training materials and other communications will be sent to primary agents only. I agree to be held responsible for compliance with this agreement by my Secondary Agent(s), if I choose to have any. Applications for additional secondary agents are available upon request from 10.

9. Non US Residents/Citizens: I understand that if I am a resident and/or a citizen of a country other than the United States of America, foreign laws, regulations, taxes, tariffs and other factors including, but not limited to, costs associated with foreign shipping and handling, exchange rates and orders, fares and seasonal influences and points of origin/destination, may reduce or eliminate benefits of doing business as an independent Travel Agent with 10 that would otherwise be available if I were a resident and citizen of the USA.

10. Other: I may not assign the Agreement. This Agreement does not constitute the sale of a franchise or distributorship or membership in 10. My signature on this Agreement indicates my acceptance of this Agreement and binds me to its terms, provided that 10 accepts this Agreement as provided for above. 10 reserves the right to assign its interest in this Agreement to another party. I am at least 18 years of age.

11. Entire Agreement: This Agreement constitutes the entire agreement of the parties with respect to its subject matter. This Agreement may not be modified or amended orally or in any other way except by an agreement in writing duly executed by the parties.

13. Severability: Whenever possible, each provision of this Agreement shall be interpreted in such a manner as to be effective and valid under applicable law, or be deemed modified to conform to the minimum requirements of such law. If for any reason it is not deemed so modified or invalidated provisions shall not affect the validity of the remainder of this Agreement.

MY SIGNATURE ON THE FIRST PAGE OF THIS AGREEMENT INDICATES THAT I HAVE READ AND ACCEPTED THE TERMS ON BOTH SIDES.